AmCham China’s Annual DC Outreach

Delegates advocate your business challenges to US policymakers

AmCham China’s annual DC Outreach sent delegates to Washington, DC, to meet with US government officials from April 25 through April 27, highlighting your top business concerns and policy recommendations as outlined in the chamber’s 14th annual American Business in China White Paper.

This year, AmCham China carefully planned the DC Outreach and delivery of the White Paper to occur the week before the next round of Strategic and Economic Dialogue discussions. Our meetings and messages are reaching decision makers at just the right time as they prepare for critical bilateral talks.

The 2012 DC Outreach began in the office of the Senate Foreign Relations Committee. The entire delegation squeezed into the small office to discuss China’s business environment with veteran Senate staff members.

In several meetings, delegates highlighted recent progress in agriculture exports from the US to China. Delegates also shared AmCham China’s support for China’s growing investments in the US, and member companies’ concerns over the current path of reform in China, particularly intellectual property rights and standards setting.

2012 AmCham China Outreach Delegates:

- Ted Dean, AmCham China Chairman
- Christian Murck, AmCham China President
- Harold Lang, Terex Corp
- Lester Ross, WilmerHale
- Michael Crain, Bingham McCutchen
- Nina Hsu, LTI Associates
- Marc Allen, Boeing
- Tim Cranton, Microsoft

For more from Washington, DC, find AmCham China on Weibo and visit www.amchamchina/outreach2012.