

# Reach Our Members

Sponsorship and Advertising Platforms

# **Covered by All Channels**

Tune in to AmCham China's multimedia channels to reach our 3,000+ members and beyond.

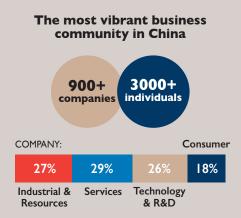
0	<u>Online</u>
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0	Onsite



# **About The Chamber**

At the heart of the American community in China, AmCham China connects business and government with a vibrant, powerful platform that represents foreign multinationals, SMEs, entrepreneurs, and US individuals in China.

#### WHO WE ARE



AmCham China member companies include some of the largest companies in the world and innovative entrepreneurs just starting out.

#### INDIVIDUAL:



US companies have more than US\$220bn invested in China, and the chamber has worked hard to build trust between American business and the Chinese government.

#### WHAT WE DO

#### **Advocacy and Access**

AmCham China unites the two biggest economies in the world by building trust between governments and industry, which allows for greater **advocacy and access**.

#### Insights

To be your most informed and most innovative, tap into AmCham China's unique **insights** that build on the knowledge of members in a way no other business association can replicate.

#### Relationships

Plug in to the AmCham China grid to make new personal and professional **relationships** that will help you keep up with the two most vibrant markets in the world.

#### Services

Ensuring that every business can be its best, AmCham China offers training, visas, member-to-member discounts and more cost-effective **services**.

#### HOW WE DO IT

#### Working Groups



- More than 40 groups
- Industries, from agriculture to retail
- Issues, from compliance to standards
- Social, from golf to young professionals

#### **Events**



- American Ball
- HR Conference
- Independence Day Party
- Appreciation Dinner

#### White Paper





- Covering all major policy areas
- Reference for US and China officials

#### **Business Climate Survey**

- Definitive gauge of business sentiment
- Valuable tool for decision-making
- Cited year-round by news media
- Broken down by industry sector

# **Marketing Opportunities**

There are numerous ways to reach the chamber's *more than 3,000* cardholders, as well as employees of our **more than 900** member companies.

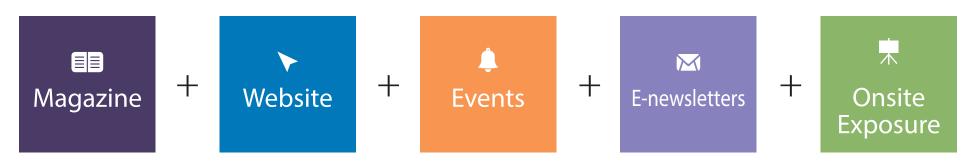


### **Corporate Partner Program**

The AmCham China Corporate Partner Program is limited to 9 companies and provides exclusive visibility in chamber activities and communications across our numerous platforms including:



#### Covering all dimensions



### **Corporate Partner Program**

Channel	Benefits	Volume	Value (RMB)	Remark
Reception Area	Logo and materials displayed	12 months	60,000	CPP exclusive
Conference Center	Logo displayed on podium	12 months	36,000	CPP exclusive
Website Exposure 1	Logo and individual webpage	12 months	96,000	CPP exclusive
China Bulletin (e-newsletter)	Logo and side banner	50 issues	80,000	Customized program
M2M Sponsorship	Customized event	1 time	15,000	Customized program
EDM (e-newsletter)	Customized content	1 time	10,000	Customized program
Magazine	Full regular page	1 issue	20,000	Customized program
Website Exposure 2	Website top banner	1 issue	35,000	Customized program
Value Sub-Total			352,000	
Package Discount			49%	
Package Total			180,000	

#### **Business Now Magazine Circulation:** 6000 / month 4 issues / year The magazine reports on the chamber's members, activities and current issues affecting China. 3000 +**BUSINESS NOW** BUSINESS N chamber BUSINESS BUSINESS members 200+ **CEOs** Top US and Chinese Upgrading Education for Fu officials A Prescription for Defeating the Hydra Uncertaintie in US-China Relations A dose of public policy par Is balancing the trade and int ut Herculean efforts Display in 5-star hotels

### **Business Now Magazine Rates**

Position	Price, RMB/issue		Dimensions	
	Member	Non-member	(Width X Height) mm	
Inside Front Cover	22,000	26,500	210X285	
Facing Inside Front Cover	25,000	30,000	210X285	
Facing Index Page	20,000	23,000	210X285	
Full Regular Page	18,000	22,000	210X285	
Inside Back Cover	22,000	26,500	210X285	
Back Cover	31,000	35,000	210X285	
1/2 Horizontal	12,000	14,500	180X120	
1/2 Vertical	12,000	14,500	88X247	
Insert Page	22,000	27,500	<200X275	
Sponsorship Page	22,000	42,000	210X285	

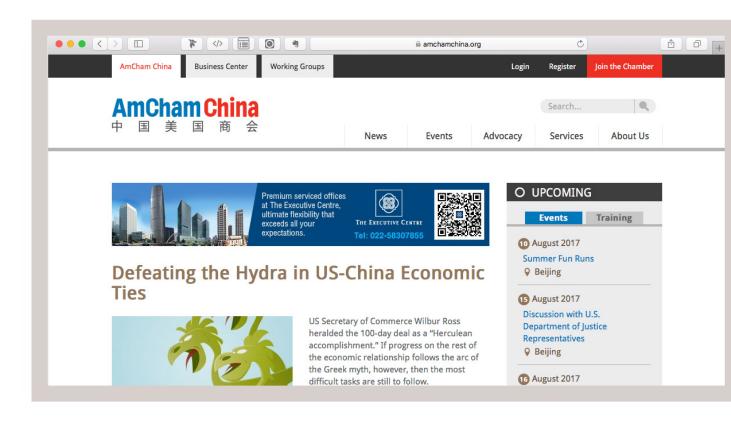
2-3 issues **5%** 

4 issues **10%** 

Discount

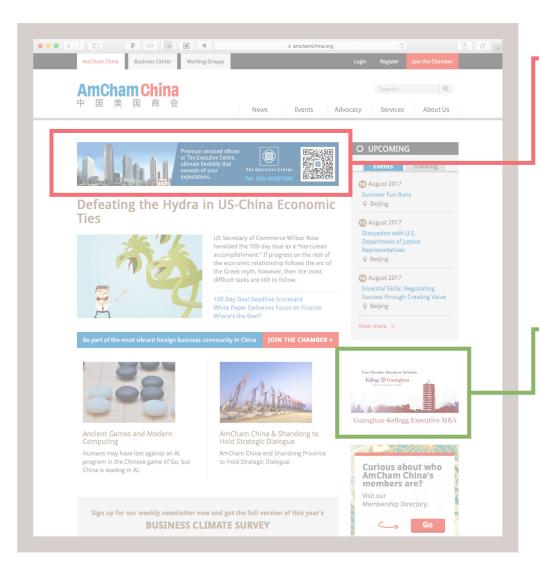
### Website

The website is the hub of member interactions, and provides critical resources on jobs, events, business intelligence, brands and advocacy.





#### **Website Banner Rates**



Home Page Banner 658(w)X110 px				
	Price, RMB/issue			
Rates	Member	Non-member		
1-3 Months	27,500 35,000			
4-6 Months	20,000	25,000		
7-12 Months	15,000	17,500		

Side Banner 272(w)X200 px				
	Price, RMB/issue			
Rates	Member	Non-member		
1-3 Months	20,000	24,000		
4-6 Months	14,000	16,800		
7-12 Months	10,000	12,000		

### Weekly Bulletin (e-newsletter)



pwc

Gabriel Wong, the PwC China Head of China Corporate Finance and One Belt One Road Leader, shares his view on the opportunities and risks foreign companies will face with China's Belt and Road (B&R) Initiative. Wong argues that foreign companies will need to navigate through these uncertainties in order to benefit from participation in the argest trans-continental infrastructure initiative the world has ever known.

HK Annual China Conference

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The Weekly Bulletin is a popular and well-received e-publication with a long history. It wraps up the best of the magazine, exclusive interviews, multimeida content, events, jobs and lots more.

> Audience: 3,000+ members, 12,000+ subscribers

**Circulation: 15,000** per month and growing!

**Frequency:** 

# **Weekly Bulletin Rates**

Top Banner 600(w)x150 px				
	Price, RMB/issue			
Rates	Member	Non-member		
<=2 Iusses	4,500	5,500		
<b>3-6 Issues</b>	<mark>3,600</mark> 4,500			
7-12 Issues	3,200	4,000		
>12 Issues	2,800	3,500		

Middle Banner 600(w)x150 px			
	Price, RMB/issue		
Rates	Member	Non-member	
<=2 Iusses	3,000	3,600	
3-6 Issues	2,600	3,100	
7-12 Issues	2,300	2,800	
>12 Issues	2,100	2,500	



### WeChat

Designed primarily to target our growing number of Chinese-speaking members, AmCham China's official WeChat channel provides an attractive option for companies. Customized content using the very latest formatting technologies, including HTML5, can appear directly on the phones of our 10,000+ followers. Our WeChat channel is also a great way to expand your reach with shareable content. Circulation: 10,000+ followers

Position	Inventory/month	Suggested RMB	
Dedicated Posting	2	30,000	
Single slot in multi-slot posting	4	10,000	
Top banner for every slot in multi-slot posting	2	20,000	
Bottom banner for every slot in multi-slot posting	2,800	3,500	

# WeChat

# Dedicated posting example



# WeChat

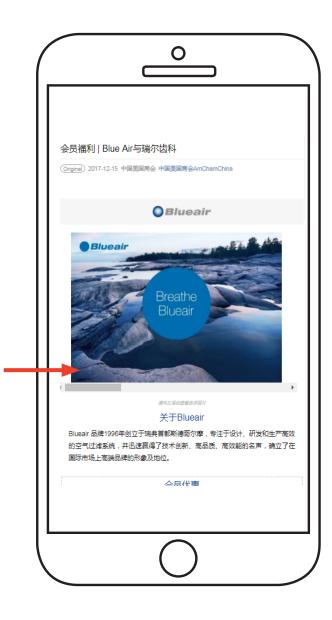
#### Single slot example



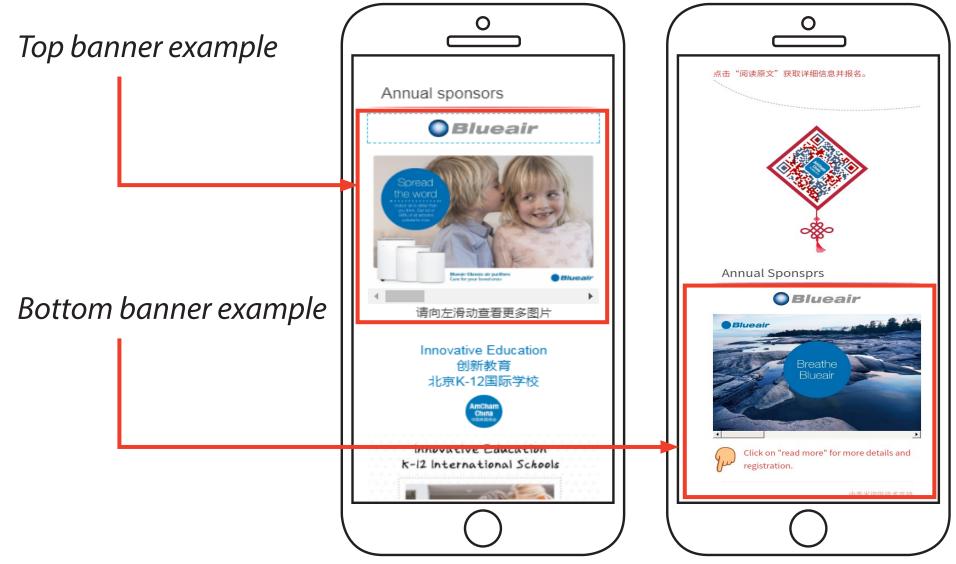
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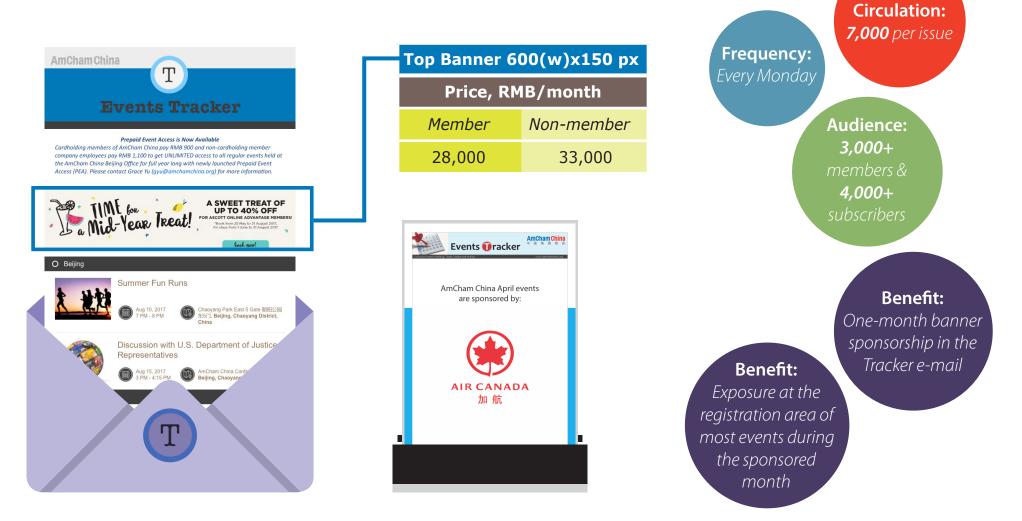


## WeChat



## **Event Tracker (e-newsletter)**

#### A notification of upcoming events in the next two weeks



# **Email Direct Marketing (EDM)**



Customize your own content and design, then let us bring it directly to our audience.



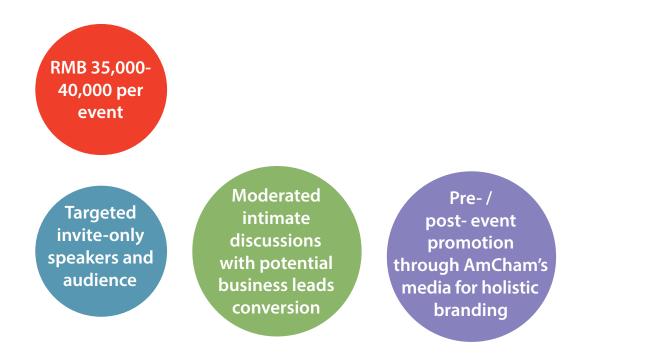
# Signature Event Sponsorship to Showcase Community Leadership

Provides diverse platforms to showcase business leadership and corporate social responsibilities

Events	Time	Option 1	Option 2	Option 3
GA Conference	March	25,000	-	15,000
Women Economy Summit	March	165,000	55,000	22,000
American Ball	Мау	125,000	60,000	30,000
HR Conference	June	66,000	35,000	22,000
4th of July Celebration	July	40,000	-	20,000
T&I Summit	September	148,000	98,000	48,000
Annual General Meeting	November	-	-	20,000
Appreciation Dinner	December	110,000	-	55,000

### **Executive Roundtables**

These tailor-made events are powerful mindshare vehichles, which companies can customize according to business targets. Choose the centent, format and invitees that you prefer.



#### AmCham provides:

- Co-design event synopsis, agenda and format
- Venue selection at AmCham member pricing
- Planning and production of collaterals
- Targeted speaker sourcing and audience invite
- AmCham and external media promotion

### Member-to-member Events (M2M)

Showcase your company, enhance your brand!

The M2M is AmCham China's commercial event platform. It is sponsored by companies who are seeking to share the latest information about their products, services, technologies or expertise with fellow AmCham China members.



**Promotion:** 

which includes a

# Thank You

#### **Contact US**

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