



# REAL ESTATE & DEVELOPMENT COMMITTEE

The AmCham China Real Estate & Development Committee's 2023 strategic plan is grouped around three types of activities: *Advocacy, Business, and Community (ABCs)*.

Committee Priorities:

Advocacy-Low

Business-Medium (information sharing)

Community-High (networking)

## Mission

The primary objective of the Real Estate and Development Committee is to share insight into the growing and transforming Chinese real estate sector.

The Committee also prioritizes proactively creating business opportunities and utilizing resources for our members.

## Main Activities

Industry regulations and policies, as well as domestic and overseas opportunities.

Overseas real estate investment briefing sessions with agencies or member companies.

Regular office and workplace site survey sessions focusing on the current architectural and design trends in China.

Mixers or tours at extraordinary venues.

Drafting *White Paper* Real Estate Chapter.

## Leadership



Co-Chair:

**Eric Hirsch,**  
Cushman & Wakefield



Co-Chair:

**Xenia Otmakhova,**  
Ballistic Architecture  
Machine

## Member Profile

Committee Subscribes

**200+**

## 2023 Committee Strategic Focus

<b>Advocacy (A)</b> Low Priority	<b>Business (B)</b> Medium Priority	<b>Community (C)</b> High Priority
Meet with local and provincial governments to promote people-to-people engagement while offering recommendations to both the Chinese and US governments.	Collaborate with members and agencies to facilitate and increase exposure to both domestic business opportunities and overseas investment opportunities.	Host regular Committee discussions to share industry insights, reports, and overall market trends.

## 2023 Working Plan (Subject to Change)

Q1	Q2	Q3	Q4
<ul style="list-style-type: none"> <li>• Make annual meeting plan with Committee Chair(s).</li> <li>• Review drafts of <i>White Paper</i></li> <li>• Finalize drafts of <i>White Paper</i></li> </ul>	<ul style="list-style-type: none"> <li>• Office Building Tour</li> </ul>	<ul style="list-style-type: none"> <li>• Regular Committee event</li> </ul>	<ul style="list-style-type: none"> <li>• Committee mixer</li> <li>• 2024 White Paper Drafters meeting</li> </ul>

## Active Committee Members

BAM Design Consultancy (Beijing) Co., Ltd.	Cushman & Wakefield	John Swire & Sons (China) Ltd.
Century 21 China Real Estate	Hines Interests Limited Partnership	M Moser Associates Ltd.
Colliers International Property Services (Beijing) Co., Ltd.	JLL	Prologis China
		PWC